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Adam Witt focuses principally on serving the broad-based transactional needs of business owners and executives, contractors and developers, tenants and landlords, and buyers and sellers of real property. His practice includes the drafting and review of a broad range of agreements; construction and general business dispute negotiation and litigation; and guidance on business formation, operation, and governance. Clients include real estate developers, general contractors, subcontractors, and a rich mix of both large and small business owners, investors, and lenders.

Adam has the vision to see the big picture, the wisdom to ask the right questions, and the experience to know attention to detail is crucial. Familiar with both construction industry and general business challenges, Adam is as comfortable facilitating real property transactions as he is adept at efficiently and cost-effectively resolving the stickiest business disputes along the way.

CONSTRUCTION LAW

Having worked as a journeyman ironworker on numerous bridge and commercial construction projects prior to entering law school, Adam delivers true hands-on experience to our construction clientele. His knowledge of industry standard practices, combined with strong analytical and writing skills, directly benefits the contractors, subcontractors, and developers that Adam serves. He intuitively understands their point of view. This helps to ensure that contract documents accurately reflect agreed upon deal points and contain the right terms. For construction industry clients seeking to minimize their exposure to future disputes or litigation, Adam's due diligence is a sound investment in risk avoidance. And when disputes do occur? He's got your back there, too.

REAL ESTATE

Owners, tenants, landlords, sellers, purchasers, and secured lenders face a myriad of decisions as they strive to "close the deal." Perhaps surprisingly, however, many have little knowledge about what is standard. Enter Adam Witt. From determining how best to structure a deal to negotiating optimal terms, Adam expertly drafts contract →

PRACTICES

- Business & Commercial Litigation
- Business & Commercial Transactions
- Real Estate (Leasing)
- Wealth Preservation
- Construction Law
 - Local Agency, Municipal & State Contracts
 - Project Counsel
 - Prime Contracts & Subcontracts
 - Real Estate
 - Corporate
 - Wealth Preservation

ADMISSIONS

- California: State Courts
- U.S. District Courts of California: Northern, Southern

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provisions that prevent disputes and address the most novel of issues. Client rights and business interests are protected. Real estate deals are closed with the assurance that the transactions will benefit clients' long-term business objectives. Sound like a win-win? It is.

BUSINESS AND COMMERCIAL TRANSACTIONS

Variety is the spice of life. For Adam this means meeting the legal challenges presented by clients who vary from auto parts, medical marijuana, and juice companies, to textile manufacturers, hard-money lenders, and angel investors. Despite their outward differences, however, most share common goals and objectives when it comes to choosing their legal and business partners. They demand relationships that ensure their interests are aggressively and legally protected. They value one's ability to anticipate issues well in advance – and to respond with lawful, imaginative solutions. They aspire for their businesses to thrive and grow. Smart business owners and managers seek relationships with a savvy advisor like Adam Witt.

BUSINESS FORMATION AND GOVERNANCE

Adam is particularly well versed on the abundance of statutory and legal requirements that pertain to business formation, operation, and governance. It is experience and practical advice that small business owners at emerging companies or individual entrepreneurs starting their own business desperately need. Many do not know which business type or structure to use, or understand the associated corporate laws and regulations. (It is also the kind of experience many owners and executives at large companies need, too.) Adam skillfully guides our clients through the process. Helping them choose the best business entity for their needs. Educating them on compliance and legal requirements – and actively working together to ensure clients avoid problems.

EXPERIENCE

- Corporate and business transactions
- Corporate structuring and restructuring
- Corporate finance, mergers, and acquisitions
- Real estate development
- Real property sales and leasing transactions
- Real estate transactions for both permanent and construction financing
- Business counseling and compliance assistance
- Business continuity, asset protection, and succession planning
- Construction, business, and commercial litigation

EDUCATION

- University of San Diego School of Law, J.D., *cum laude*
 - Member of the Coif
 - Comments Editor, *San Diego Law Review*
 - CALI Award in Civil Procedure II and high honors in Advanced Legal Writing
 - Externed with Justice Richard D. Huffman at the California Court of Appeal, Fourth District, Division One
- University of Minnesota, B.A., History

MEMBERSHIPS

- State Bar of California
- San Diego County Bar Association, including Business & Corporate Law, Real Property Law, Estate Planning, Trust & Probate Law, and Construction Law sections

RECOGNITION

- San Diego Rising Star by *Super Lawyers Magazine* in 2019-2021

LEADERSHIP

Mr. Witt is an accomplished public speaker and regularly addresses the construction community on a range of legal, training and educational topics:

The Top 10 Subcontract Issues Every Subcontractor Needs to Know

Top 10 Issues For Construction Contract Negotiations

Top 10 Subcontract Issues Every Subcontractor Needs to Know